

BedTimes

October 2026

The Business Journal for the Sleep Products Industry

Built to Last: The Family Advantage

Family-owned businesses draw upon generations of knowledge, close ties, and a focus on personal service



ALSO IN THIS ISSUE

Where Data is the Differentiator: Industry
Reps, Buying Groups, and Distributors

Profile: Diamond Needle

ISPA⁺
INTERNATIONAL SLEEP
PRODUCTS ASSOCIATION